MINUTES OF THE MEETING OF THE DIRECTORS OF

THE FRASER VALLEY ESTATE PLANNING COUNCIL

November 8, 2012 @ 8:30 AM

AT MNP OFFICES

Present: Susan Payment, Nick Cheng, Kelly McAuley, Dave Lee, Yolanda Benoit, Leanne Martyniuk, Tara Britnell, Valerie Cairns,

Regrets: None

1. Call to Order / Confirmation of Agenda

The meeting was called to order by Susan Payment at 8:55 am and the agenda was confirmed.

1. Approval of Minutes

A motion to approve the minutes of the meeting of September 5, 2012 was made by Nick Cheng. Yolanda Benoit seconded the motion. All in favour. *Motion carried*.

1. President’s Report (Susan Payment)

Susan suggested contacting dinner speakers ahead of time regarding content of presentation, and Tara undertook to talk to each regarding content and timelines.

Susan confirmed the Program for dinner meetings and would like to see the Member Spotlight continued, where members can speak about their area of expertise for 2-3 minutes. Yolanda agreed to be the member spotlight at the next meeting. Tara will be asking members for interest in doing a spotlight at future meetings.

Menus for dinner were also discussed and reviewed by the board, and it was unanimously decided that menus be changed for the upcoming meeting to give some variety.

Susan again requested board members to encourage new membership and undertake to call two prospects as guests for the upcoming meeting.

1. Vice President’s Report (Dave Lee )

Gifts & Prizes:

Dave reported that he had now restocked the speakers gifts and produced a sample book for the board to review.

1. Treasurer’s Report (Kelly McAuley)

Kelly confirmed TD Canada Trust bank account would be opened and all paperwork, for account opening was duly completed at the meeting, together with Tara and Valerie added as new signatories.

Kelly reported that Membership dues of approximately $12,000 would be deposited to the new account. There were two new memberships added at the early bird rate. It was confirmed that new and returning members would qualify for the discounted early bird rate only as long as they sign up prior to the early bird cut off date.

**6. Program Committee Report (Tara Britnell)**

Tara confirmed that speakers are confirmed for the entire year.

A lawyer is required for the anticipated joint CAGP panel for March 19 meeting. Tara will be the moderator and undertook to find a lawyer willing to partake.

A request for list of speakers for next year was made by Nick. Subjects for content from five areas of expertise was also discussed, in particular fraud, elder abuse, recognizing dementia and undue influence.

7. Public Affairs (Yolanda Benoit)

Yolanda reported that nothing published in Leave a Legacy publication this issue. It was suggested that articles could be prepared in advance for submission.

There was discussion regarding the website and upcoming speakers, where it was agreed that added notes on the content of the presentation should be implemented.

1. **Membership (Leanne Martyniuk)**

Approval for two new members submitted. Laurie is to add to the website.

Leanne recorded apologies as unable to attend next dinner meeting.

1. New Business (All)
   * Guest introductions by host member to be implemented.
   * Dave Lee to make the "Thank-you" address at future meetings.
   * Joint CAGP meeting March 19 fee for guests $60 with CAGP price $50. Any "joint" meetings going forward these tariffs will apply.
2. Adjournment

The meeting was adjourned at 9:40 am.

Next Board Meeting: Tuesday, January 8, 2013 – 8:30am

MNP

#316, 5455 – 152 Street, Surrey, BC

Next Dinner Meeting: November 20, 2012

Speakers: Andy Shaw, CA, CBV & Kiu Ghanavizchian, CA, CBV, MBA - Blair Mackay Mynet Valuations Inc.

## “Preparing a Business or Private Practice for Sale – start developing your exit plan”